



OFFICE PRODUCTS DISTRIBUTION IN THE USA - 2009

Publication: January 2010

Price: US\$1,950

In August 2009, MPA published its report on the US Office Products market (2008 with forecasts to 2013) at manufacturers selling price (MSP) by product type, together with indications of key trends, major manufacturers and the distribution channels used.

This latest report – **Office Products Distribution in the USA** - follows on from this report and provides **sales data by channel for 2008 & 2009** and more detail on the structure of the distribution channels used in the US office products industry including profiles of its key players.

Report Contents

1. Introduction
2. Summary
3. Economic Background
4. User Trends
(i.e population, employment, business and IT statistics and user trends)
5. Office Products Distribution
Each section includes:
 - Overview
 - Products
 - Key Players
 - Prospects
- 5.1 Direct Sales from Manufacturers
- 5.2 Office Products Wholesalers
- 5.3 Paper Merchants
- 5.4 Dealer Groups
- 5.5 Independent Office Products Dealers
- 5.6 National Office Products Resellers
(National Contract Stationers and Mail Order Companies)
- 5.7 Office Superstores
- 5.8 Retailers
- 5.9 E-Tailers
- 5.10 Others

6. Profiles of Major Distributors (45 Companies)

A-Z OFFICE RESOURCE
AMERICAN PAPER & TWINE
ARCTIC OFFICE PRODUCTS
BJ'S WHOLESALE CLUB
BROWN & SAENGER
BULLDOG OFFICE PRODUCTS
COS BUSINESS PRODUCTS & INTERIORS
COSTCO
DPCG
EAKES OFFICE PLUS
EATON OFFICE SUPPLY
FSI OFFICE
GARVEY'S OFFICE PRODUCTS
GUERNSEY OFFICE PRODUCTS
IOWA OFFICE SUPPLY
IS.GROUP
JONES & COOK
KEENEY'S OFFICE PLUS
K-MART
MILLER'S OFFICE PRODUCTS
MYOFFICEPRODUCTS
NEW ENGLAND OFFICE SUPPLY
OFFICE DEPOT INC
OFFICEMAX INC
OFFICE PARTNERS
OFFICE SOLUTIONS
PHILLIPS GROUP
S&T OFFICE PRODUCTS
SAM'S CLUB
SHOPLET
SMITH OFFICE & COMPUTER SUPPLY
STAPLES
SP RICHARDS
STEPHENS OFFICE SUPPLY
TARGET
THE SUPPLY ROOM
TRIMEGA
UNISOURCE WORLDWIDE INC
UNITED STATIONERS
VILLAGE OFFICE SUPPLY
WAL-MART
WAREHOUSE DIRECT
WB MASON
WEEKS-LERMAN
XPDEX

Order Form

Please send me the following section(s) of **Office Products Distribution in the USA - 2009**

	<u>Selection</u>	<u>Price</u>
<input type="checkbox"/>	Full Report	\$1,950
<input type="checkbox"/>	1: Introduction	
<input type="checkbox"/>	2: Executive Summary	\$250
<input type="checkbox"/>	3: Economic Background	\$50
<input type="checkbox"/>	4: User Trends	\$250
<input type="checkbox"/>	5: Office Products Distribution	\$1,650
<input type="checkbox"/>	5.1: Direct Sales from Manufacturers	\$0
<input type="checkbox"/>	5.2: Office Products Wholesalers	\$250
<input type="checkbox"/>	5.3: Paper Merchants	\$200
<input type="checkbox"/>	5.4: Dealer Groups	\$200

	<u>Selection</u>	<u>Price</u>
<input type="checkbox"/>	5.5: Independent Office Products Dealers	\$250
<input type="checkbox"/>	5.6: National Office Product Resellers	\$200
<input type="checkbox"/>	5.7: Office Superstores	\$250
<input type="checkbox"/>	5.8: Retailers	\$250
<input type="checkbox"/>	5.9: E-Tailers	\$150
<input type="checkbox"/>	5.10: Others	\$50
<input type="checkbox"/>	6: Profiles	\$250
	P&P (€15 UK, €50 overseas)	\$50
	TOTAL AMOUNT PAYABLE	

I enclose a cheque I have arranged a bank transfer Invoice my Company

Bank details: HSBC plc, 20 Eastcheap, London EC3M 1ED Account No. 01413023
 Sortcode 40 02 31 Swift Code: MIDLGB2106G IBAN: GB47MIDL40023101413023

Charge my Visa/MasterCard Name of cardholder..... Address of cardholder Security code (three digit number) Card No.Expiry Date

Name..... Address.....

Position.....

Company..... Email.....

Telephone..... Fax.....

Signature..... Date.....

EU COUNTRIES ONLY: Please supply your VAT registration No.....

Email 01/2010 **PLEASE POST OR FAX THIS ORDER FORM TO:**
MPA International
CP House, 97 - 107 Uxbridge Road, Ealing, London W5 5TL
Tel: +44 (0) 20 8832 7770 Fax: +44 (0) 20 8566 4931
Email: mpa@brg.co.uk Web site: www.mpainternational.com